

Water.org, Inc.

Consolidated Financial Report
September 30, 2025

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Independent Auditor's Report

RSM US LLP

Board of Directors
Water.org, Inc.

Opinion

We have audited the consolidated financial statements of Water.org, Inc. and its subsidiary (the Organization), which comprise the consolidated statements of financial position as of September 30, 2025 and 2024, the related consolidated statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the consolidated financial statements (collectively, the financial statements).

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as of September 30, 2025 and 2024, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the financial statements are issued or available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Supplementary information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The consolidating information is presented for purposes of additional analysis rather than to present the financial position, changes in net assets and cash flows of the individual entities and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The consolidating information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

RSM US LLP

Kansas City, Missouri
April 22, 2026

Water.org, Inc.

**Consolidated Statements of Financial Position
September 30, 2025 and 2024**

	2025	2024
Assets		
Current assets:		
Cash and cash equivalents	\$ 39,758,707	\$ 43,989,309
Contribution receivable, current	5,989,134	4,945,986
Other receivables	53,047	26,452
Prepaid expenses	611,663	389,233
Total current assets	46,412,551	49,350,980
Noncurrent assets:		
Investment in Fund 3 (Global Access Fund)	875,367	951,012
Investment in WaterEquity Everspring Fund (RGA)	250,000	-
Contributions receivable, noncurrent, net of discount	1,068,361	2,815,869
Right-of-use asset operating lease	859,094	972,074
Property and equipment, net of accumulated depreciation, 2025—\$1,248,656; 2024—\$1,163,426	703,389	410,688
Total noncurrent assets	3,756,211	5,149,643
Total assets	\$ 50,168,762	\$ 54,500,623
Liabilities and Net Assets		
Current liabilities:		
Accounts payable	\$ 51,362	\$ 227,546
Accrued expenses	4,908,617	4,188,066
Operating lease liabilities, current	229,997	278,774
Refundable advances	3,418,986	2,600,000
Total current liabilities	8,608,962	7,294,386
Noncurrent liabilities:		
Refundable grant agreement	250,000	-
Operating lease liabilities, noncurrent	635,921	705,399
Total noncurrent liabilities	885,921	705,399
Total liabilities	9,494,883	7,999,785
Net assets:		
Without donor restrictions	24,603,012	25,078,888
With donor restrictions	16,070,867	21,421,950
Total net assets	40,673,879	46,500,838
Total liabilities and net assets	\$ 50,168,762	\$ 54,500,623

See notes to consolidated financial statements.

Water.org, Inc.

Consolidated Statement of Activities
Year Ended September 30, 2025

	Without Donor Restrictions	With Donor Restrictions	Total
Revenues, gains and other support:			
Contributions and grants:			
Foundations, corporations and other organizations	\$ 7,640,717	\$ 9,996,700	\$ 17,637,417
Individuals	13,533,314	55,651	13,588,965
Investment return, net	1,660,817	(10,856)	1,649,961
Net assets released from restrictions	15,392,578	(15,392,578)	-
Total revenues, gains and other support	38,227,426	(5,351,083)	32,876,343
Expenses and losses:			
Program services:			
Water programs	30,938,378	-	30,938,378
Outreach	244,955	-	244,955
Total program services	31,183,333	-	31,183,333
Management and general	3,323,025	-	3,323,025
Fundraising	4,196,944	-	4,196,944
Total expenses and losses	38,703,302	-	38,703,302
Change in net assets	(475,876)	(5,351,083)	(5,826,959)
Net assets, beginning of year	25,078,888	21,421,950	46,500,838
Net assets, end of year	<u>\$ 24,603,012</u>	<u>\$ 16,070,867</u>	<u>\$ 40,673,879</u>

See notes to consolidated financial statements.

Water.org, Inc.

Consolidated Statement of Activities
Year Ended September 30, 2024

	Without Donor Restrictions	With Donor Restrictions	Total
Revenues, gains and other support:			
Contributions and grants:			
Foundations, corporations and other organizations	\$ 2,722,848	\$ 14,562,965	\$ 17,285,813
Individuals	10,294,976	155,825	10,450,801
Investment return, net	2,081,564	(13,803)	2,067,761
Net assets released from restrictions	16,681,348	(16,681,348)	-
Total revenues, gains and other support	31,780,736	(1,976,361)	29,804,375
Expenses and losses:			
Program services:			
Water programs	28,651,736	-	28,651,736
Outreach	1,752,679	-	1,752,679
Total program services	30,404,415	-	30,404,415
Management and general	2,897,405	-	2,897,405
Fundraising	3,578,259	-	3,578,259
Total expenses and losses	36,880,079	-	36,880,079
Change in net assets	(5,099,343)	(1,976,361)	(7,075,704)
Net assets, beginning of year	30,178,231	23,398,311	53,576,542
Net assets, end of year	<u>\$ 25,078,888</u>	<u>\$ 21,421,950</u>	<u>\$ 46,500,838</u>

See notes to consolidated financial statements.

Water.org, Inc.

**Consolidated Statement of Functional Expenses
Year Ended September 30, 2025**

	Program Services			Management and General	Fundraising	Total
	Water Programs	Outreach	Subtotal			
Salaries and taxes	\$ 14,229,402	\$ 145,316	\$ 14,374,718	\$ 2,200,451	\$ 2,537,947	\$ 19,113,116
Employee benefits	1,233,144	-	1,233,144	246,246	265,566	1,744,956
Other personnel expense	79,773	-	79,773	9,688	1,462	90,923
Contract services	3,889,732	92,280	3,982,012	434,173	869,931	5,286,116
Occupancy expense	388,200	-	388,200	15,420	19,079	422,699
Office expense	773,491	-	773,491	123,211	188,168	1,084,870
Telephone and related communications	8,054	-	8,054	508	75	8,637
Travel expense	2,095,751	7,359	2,103,110	136,274	149,325	2,388,709
Program specific expenses—grants	5,139,246	-	5,139,246	-	-	5,139,246
Program implementation expense	2,133,464	-	2,133,464	16,860	3,529	2,153,853
Bank and credit card fees	121,988	-	121,988	27,096	50,086	199,170
Corporate insurance	117,824	-	117,824	17,506	12,053	147,383
Licenses and fees	1,597	-	1,597	181	188	1,966
Dues and subscriptions	74,614	-	74,614	9,908	20,903	105,425
Professional fees	649,856	-	649,856	118,566	67,512	835,934
Other corporate fees, foreign currency (gain) loss	2,242	-	2,242	(33,063)	11,120	(19,701)
	\$ 30,938,378	\$ 244,955	\$ 31,183,333	\$ 3,323,025	\$ 4,196,944	\$ 38,703,302

See notes to consolidated financial statements.

Water.org, Inc.

**Consolidated Statement of Functional Expenses
Year Ended September 30, 2024**

	Program Services			Management and General	Fundraising	Total
	Water Programs	Outreach	Subtotal			
Salaries and taxes	\$ 13,155,970	\$ 120,967	\$ 13,276,937	\$ 1,670,304	\$ 2,134,478	\$ 17,081,719
Employee benefits	1,031,750	40	1,031,790	201,823	211,429	1,445,042
Other personnel expense	58,550	-	58,550	11,274	2,166	71,990
Contract services	2,827,814	28,032	2,855,846	484,718	712,447	4,053,011
Occupancy expense	362,644	-	362,644	13,939	15,746	392,329
Office expense	538,519	33	538,552	93,090	120,976	752,618
Telephone and related communications	18,175	-	18,175	276	222	18,673
Travel expense	2,143,428	112	2,143,540	153,612	176,366	2,473,518
Program specific expenses—grants	5,320,024	-	5,320,024	-	-	5,320,024
Program specific fees	5,056	-	5,056	-	-	5,056
Program implementation expense	2,336,202	-	2,336,202	23,823	10,321	2,370,346
Contribution expense	-	1,600,000	1,600,000	-	-	1,600,000
Bank and credit card fees	108,846	-	108,846	22,315	46,530	177,691
Corporate insurance	146,897	-	146,897	15,260	9,990	172,147
Licenses and fees	1,551	-	1,551	519	2,871	4,941
Dues and subscriptions	46,082	3,495	49,577	3,892	21,413	74,882
Professional fees	550,228	-	550,228	129,763	61,885	741,876
Other corporate fees, foreign currency (gain) loss	-	-	-	72,797	51,419	124,216
	<u>\$ 28,651,736</u>	<u>\$ 1,752,679</u>	<u>\$ 30,404,415</u>	<u>\$ 2,897,405</u>	<u>\$ 3,578,259</u>	<u>\$ 36,880,079</u>

See notes to consolidated financial statements.

Water.org, Inc.

Consolidated Statements of Cash Flows
Years Ended September 30, 2025 and 2024

	2025	2024
Cash flows from operating activities:		
Change in net assets	\$ (5,826,959)	\$ (7,075,704)
Adjustments to reconcile change in net assets to net cash (used in) provided by operating activities:		
Depreciation	85,229	92,620
Right-of-use operating lease asset	112,980	256,390
Net unrealized (gain) loss on investments	(8,745)	13,803
Changes in operating assets and liabilities:		
Contributions and other receivables	677,765	10,155,077
Prepaid expenses	(222,430)	(150,092)
Accounts payable	(176,184)	(239,536)
Accrued expenses	720,551	734,262
Right-of-use operating lease	(118,255)	(248,782)
Refundable grant agreement	250,000	-
Refundable advances	818,986	(64,692)
Net cash (used in) provided by operating activities	(3,687,062)	3,473,346
Cash flows from investing activities:		
Purchase of property and equipment	(377,930)	-
Purchase of investments	(250,000)	-
Investment distributions	84,390	83,842
Net cash (used in) provided by investing activities	(543,540)	83,842
Net (decrease) increase in cash and cash equivalents	(4,230,602)	3,557,188
Cash and cash equivalents:		
Beginning	43,989,309	40,432,121
Ending	<u><u>\$ 39,758,707</u></u>	<u><u>\$ 43,989,309</u></u>
Right-of-use assets obtained in exchange for new lease obligations:		
Operating leases	<u><u>\$ 168,409</u></u>	<u><u>\$ 43,492</u></u>
Cash paid for amounts included in measurement of lease liabilities:		
Operating cash outflows—payments on operating leases	<u><u>\$ 326,499</u></u>	<u><u>\$ 349,694</u></u>

See notes to consolidated financial statements.

Notes to Consolidated Financial Statements

Note 1. Nature of Activities and Significant Accounting Policies

Nature of activities: The consolidated financial statements include the financial activities of Water.org, Inc. and its wholly owned and controlled entity, WaterConnect LLC (collectively, referred to as the Organization):

- Water.org, Inc. (Water.org) is a nonprofit corporation whose primary purpose is to provide technical assistance and financial support for water supply and sanitation solutions in developing countries, and to raise awareness of the drinking water and sanitation crisis. Water.org is headquartered in Kansas City, Missouri, with offices in Kenya, India, Indonesia, Peru, Bangladesh and the Philippines and operates across Latin America, Africa, South Asia, Southeast Asia and Netherland.
- WaterConnect LLC is a single member limited liability company of Water.org and was established in August 2024 with a purpose to expand Water.org's capacity to co-finance vetted water and climate infrastructure projects.

The primary programs and activities of the Organization include the following:

Water programs: The WaterCredit Initiative® is Organization's core solution. Water.org works with their in-country financial partners to add loans for water and sanitation solutions to their portfolios. These partners then mobilize funding from capital markets to provide affordable loans to people in need of water. People living in poverty use these loans to put a tap or toilet in their homes. Every repaid loan creates the opportunity for another family to get the safer water and toilets they need.

WaterConnect: Partners with private sector companies to develop bankable and impactful water and climate infrastructure projects, sharing costs and providing technical expertise. The projects span the water value chain, from bulk water and distribution to wastewater treatment and reuse, focusing on climate resilience and vulnerable communities. WaterConnect operates on commercial terms to ensure financial sustainability and maximize impact by recycling capital to generate a steady pipeline of investment-ready projects.

Partnering to Accelerate Access: Water.org provides technical assistance, shares best practices, and collaborates with stakeholders to develop, implement and scale effective solutions.

Increasing access to financing at a system level: Water.org works with development agencies, governments, and other partners to influence public policy and practice changes that make more funds available for water and sanitation solutions, at local, national, and global levels.

Driving impact through evidence: Water.org generates a credible evidence base for influencing action to bring safe water and sanitation to all.

Scaling our solution through WaterEquity: Water.org established and continue to partner with WaterEquity, the first-ever impact investment manager dedicated to ending the global water crisis, with an exclusive focus on raising and deploying capital to water and sanitation enterprises throughout Asia, Africa, and Latin America.

Outreach: Water.org seeks to raise awareness of the global water and sanitation crisis and Water.org's solutions through presentations at high-level convenings, Water.org's own media channels and earned media coverage.

Notes to Consolidated Financial Statements

Note 1. Nature of Activities and Significant Accounting Policies (Continued)

Management and general and fundraising: Management and general and fundraising provides oversight of programs and business management, record keeping, budgeting, financing and other administrative and fundraising activities for Water.org and WaterConnect.

Principles of consolidation: The consolidated financial statements include the accounts of Water.org and WaterConnect LLC. All material inter entity accounts and transactions are eliminated in consolidation.

Capital Contributions and Grant Funding

During the years ended September 30, 2025, and 2024, Water.org, Inc. provided capital contributions of \$3,000,000 and \$1,000,000, respectively, to WaterConnect, LLC to support operations and working capital requirements to expand vetted water and climate infrastructure projects. Additionally, in fiscal year 2025, Water.org, Inc provided \$1,000,000 in grant funding to WaterConnect, LLC for advancing water and sanitation project development. These amounts represent internal transfers of resources and were eliminated against the respective investment, net asset and intercompany income/expense accounts in consolidation.

Shared Services

The Organization provides various administrative and management support services. These services are billed at cost with no markup applied and are recorded as Shared Services revenue and expense on the respective organizations books. For consolidated reporting, these amounts are categorized within Management and General expenses and eliminated. Total shared service billings eliminated were \$52,961 and \$3,462 for the years ended September 30, 2025 and 2024, respectively.

Due To/From Affiliates (Other Receivables/Accounts Payables)

Intercompany receivables and payables arise from the timing of cash settlements for shared services. These balances are eliminated in the Consolidating Statement of Financial Position. As of September 30, 2025 and 2024, the gross intercompany balances prior to elimination were \$8,899 and \$3,462, respectively.

A summary of the Organization's significant accounting policies follows:

Basis of presentation: The consolidated financial statement presentation follows the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC). As required by the Not-for-Profit Entities Topic of FASB ASC, the Organization is required to report information regarding its consolidated financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

Without donor restrictions:

Net assets without donor restrictions—undesignated: Net assets held for operations include amounts not restricted by donors and, therefore, available for the general operations of the Organization or designation by the board of directors. The Organization had no board designated net assets as of September 30, 2025 and 2024.

With donor restrictions: Net assets that include amounts that are donor restricted by specified time or purpose limitations.

Notes to Consolidated Financial Statements

Note 1. Nature of Activities and Significant Accounting Policies (Continued)

Use of estimates: The preparation of consolidated financial statements in conformity with U.S. generally accepted accounting principles (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues, expenses, gains, losses and other changes in net assets during the reporting period. Actual results could differ from those estimates.

Cash and cash equivalents: The Organization considers all liquid investments with original maturities of three months or less to be cash equivalents. At September 30, 2025 and 2024, cash equivalents consisted primarily of money market mutual funds with a broker.

Concentration of credit risk: The Organization maintains deposits with money-center banks in excess of the federally insured limits and works to reduce exposure. The Organization has not experienced any losses in such accounts.

Investments and investment return: Investments in equity securities having a readily determinable fair value, and in all debt securities, are carried at fair value. Other investments are valued using the practical expedient. Investment return includes dividend, interest and other investment income, realized and unrealized gains and losses on investments carried at fair value and realized and unrealized gains and losses on other investments.

Investment return that is initially restricted by donor stipulation and for which the restriction will be satisfied in the same year is included in net assets without donor restrictions. Other investment return is reflected in the consolidated statements of activities as net assets without or with donor restrictions based upon the existence and nature of any donor or legally imposed restrictions.

Investment risk: The Organization invests in professionally managed portfolios that contain mutual funds, money market funds, and alternative investments. Such investments are exposed to various risks such as interest rate, market and credit. Due to the level of risk associated with such investments and the level of uncertainty related to changes in the value of such investments, it is at least reasonably possible that changes in risks in the near term would materially affect investment balances and the amounts reported in the consolidated financial statements.

Property and equipment: Property and equipment is stated at cost less accumulated depreciation. Depreciation is charged to expense using the straight-line method over the estimated useful life of each asset. Assets under leasehold improvements are depreciated over the shorter of the lease term or their respective estimated useful lives. The Organization's capitalization policy is \$5,000.

The estimated useful lives for each major depreciable classification of property and equipment are as follows:

Leasehold improvements	2 - 7 years
Office equipment	3 - 5 years
Computer software	5 years

Notes to Consolidated Financial Statements

Note 1. Nature of Activities and Significant Accounting Policies (Continued)

Long-lived asset impairment: The Organization evaluates the recoverability of the carrying value of long-lived assets whenever events or circumstances indicate the carrying amount may not be recoverable. If a long-lived asset is tested for recoverability and the undiscounted estimated future cash flows expected to result from the use and eventual disposition of the asset is less than the carrying amount of the asset, the asset cost is adjusted to fair value, and an impairment loss is recognized as the amount by which the carrying amount of a long-lived asset exceeds its fair value. No asset impairment was recognized during the years ended September 30, 2025 and 2024.

Contributions and contributions receivable: Gifts of cash and other assets received without donor stipulations are reported as revenue and net assets without donor restrictions. Gifts received with a donor stipulation that limits their use are reported as revenue and net assets with donor restrictions. When a donor-stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities as net assets released from restrictions. Gifts and investment income that are originally restricted by the donor and for which the restriction is met in the same time period are recorded as net assets with donor restrictions and then released from restriction.

Contributions are recognized as revenues at fair value in the period received. Contributions to be received after one year are discounted using a rate that is commensurate with the relative risk and corresponding with the term of the respective contributions of 4.08% and 8.5% for the years ending September 30, 2025 and 2024, respectively. Amortization of discount is recorded as additional contribution revenue in accordance with donor-imposed restrictions, if any, on the contributions. An allowance for uncollectible contributions receivable is provided based on management's judgment of potential defaults. The determination includes such factors as prior collection history, type of contribution and nature of fundraising activity.

Conditional gifts, that is those with a measurable performance or other barrier and a right of return or release, depend on the occurrence of a specified future and uncertain event to bind the potential donor and are recognized when the barriers on which they depend are substantially overcome and the gift becomes unconditional. See Note 6 in the financials for break out of conditional items.

All receivables recorded as of September 30, 2025 and 2024, are expected to be collected.

Allowance for credit losses and doubtful accounts: The Organization adopted Accounting Standards Codification (ASU) 326, *Financial Instruments—Credit Losses*, as of October 1, 2023, with the cumulative-effect transition method with the required prospective approach. The measurement of expected credit losses under the current expected credit losses (CECL) methodology is applicable to financial assets measured at amortized cost, which include trade receivables, contract assets and noncurrent receivables. An allowance for credit losses under the CECL methodology is determined using the loss-rate approach and measured on a collective (pool) basis when similar risk characteristics exist. Where financial instruments do not share risk characteristics, they are evaluated on an individual basis. The CECL allowance is based on relevant available information, from internal and external sources, relating to past events, current conditions and reasonable and supportable forecasts. The adoption of ASC 326 did not have a material impact on the consolidated financial statements.

Leases: The Organization determines if an arrangement is or contains a lease at inception, which is the date on which the terms of the contract are agreed to, and the agreement creates enforceable rights and obligations. A contract is or contains a lease when: (i) explicitly or implicitly identified assets have been deployed in the contract and (ii) the customer obtains substantially all of the economic benefits from the use of that underlying asset and directs how and for what purpose the asset is used during the term of the contract. The Organization also considers whether its service arrangements include the right to control the use of an asset.

Notes to Consolidated Financial Statements

Note 1. Nature of Activities and Significant Accounting Policies (Continued)

The Organization recognizes its leases on its consolidated statements of financial position as a right-of-use (ROU) asset representing the right to use an underlying asset and a lease liability representing the obligation to make lease payments over the lease term, measured on a discounted basis. Leases are classified as either finance leases or operating leases based on certain criteria. Classification of the lease affects the pattern of expense recognition in the income statement.

The Organization made an accounting policy election available not to recognize ROU assets and lease liabilities with a term of 12 months or less. For all other leases, ROU assets and lease liabilities are measured based on the present value of future lease payments over the lease term at the commencement date of the lease (or October 1, 2022, for existing leases upon the adoption of ASC Topic 842, Leases). The ROU assets also include any initial direct costs incurred and lease payments made at or before the commencement date and are reduced by any lease incentives received. To determine the present value of lease payments, the Organization made an accounting policy election available to non-public companies to utilize a risk-free borrowing rate, which is aligned with the lease term at the lease commencement date (or remaining term for leases existing upon the adoption of Topic 842).

Future lease payments may include fixed-rent escalation clauses or payments that depend on an index (such as the consumer price index), which is initially measured using the index or rate at lease commencement. Subsequent changes of an index and other periodic market-rate adjustments to base rent are recorded in variable lease expense in the period incurred. Residual value guarantees or payments for terminating the lease are included in the lease payments only when it is probable they will be incurred.

The Organization has made an accounting policy election to account for lease and non-lease components in its contracts as a single lease component. The non-lease components typically represent additional services transferred to the Organization, such as common area maintenance, which are variable in nature and recorded in variable lease expense in the period incurred.

Recoverable grant agreements: The Organization began receiving funds from donors under refundable grant agreements to deploy capital into WaterEquity managed investment funds in support of its mission. Because the Organization has an obligation to return these amounts, funds received are recorded as liabilities and are not recognized as contribution revenue upon receipt. Repayments are made as investment proceeds are realized, with timing and amounts dependent on the performance of the underlying investments. To the extent proceeds are insufficient and the Organization is released from its repayment obligation, the unrecovered portion is recognized as contribution revenue at that time. Donors do not obtain ownership or investor rights in the underlying funds.

As of September 30, 2025, the refundable grant agreement balance was \$250,000, recorded as a noncurrent liability on the consolidated statement of financial position, with no corresponding balance as of September 30, 2024.

Grant revenues: Water.org follows the latest Financial Accounting Standards Board (FASB) issued ASU 2018-08, clarifying the scope and the accounting guidance for contribution received by evaluating whether grants should be accounted for as contributions or as exchange transactions. Further, it distinguishes between conditional contributions and unconditional contributions. Conditional contributions are recorded as refundable advances until the conditions have been met.

Foreign currency translation and transactions: Assets recorded in functional currencies other than U.S. dollars are translated into U.S. dollars at the year-end rate of exchange. Revenue and expense transactions are recorded using a contemporaneous rate of exchange. The net currency translation and the gains and losses from foreign currency transactions are recorded in the change in net assets.

Notes to Consolidated Financial Statements

Note 1. Nature of Activities and Significant Accounting Policies (Continued)

Functional allocation of expenses: The costs of supporting the various programs and other activities have been summarized on a functional basis in the consolidated statements of activities. Accordingly, each departments' costs have been allocated among the programs and supporting services benefited based on level of effort. Certain joint costs such as headquarters rent, technology and global business services are allocated based on the results of all other costs allocations.

Income taxes: Water.org and WaterConnect are organized as Missouri and Delaware, respectively, nonprofit corporations and have been recognized by the Internal Revenue Service (IRS) as exempt from federal income taxes under Internal Revenue Code (IRC) Section 501(a) as organizations described in IRC Section 501(c)(3) qualify for the charitable contribution deduction and have been determined not to be private foundations. Each organization is annually required to file a Return of Organization Exempt from Income Tax (Form 990) with the IRS. In addition, the organizations are subject to income tax on net income that is derived from business activities that are unrelated to their exempt purposes. There is no liability for uncertain tax positions recorded at September 30, 2025 or 2024.

Management believes that each organization has appropriate support for any tax positions taken affecting its annual filing requirements, and as such, does not have any uncertain tax positions that are material to the consolidated financial statements. The Organization would recognize future accrued interest and penalties related to unrelated tax benefits and liabilities in income tax expense if such interest and penalties are incurred.

Reclassifications: Certain reclassifications of amounts previously reported have been made to the accompanying consolidated financial statements to maintain consistency between periods presented. The classifications had no impact on previously reported net assets.

Note 2. Liquidity and Availability of Resources

The Organization receives donor-restricted contributions with donor time and/or purpose restrictions. In addition, the Organization receives support without donor restrictions.

Investment income without donor restrictions, contributions without donor restrictions and contributions with donor restrictions for use in current activities and programs are available to meet general expenditure requirements. General expenditures include administrative and general expenses, fundraising expenses and grant commitments expected to be paid in the subsequent year. Annual operations are defined as activities occurring during and included in the budget for a fiscal year.

The Organization manages its available cash to meet general expenditures adhering to three guiding principles:

- Operate within a prudent range of financial soundness and stability
- Maintain a sufficient level of asset liquidity
- Maintain and monitor reserves to provide reasonable assurance that long-term grant commitments and obligations will continue to be met

The Organization follows a liquidity policy mandating the maintenance of financial assets to meet general expenditures for management and general and fundraising expenses. To achieve this, the Organization forecasts its future cash flows and monitors its liquidity monthly.

Notes to Consolidated Financial Statements

Note 2. Liquidity and Availability of Resources (Continued)

The table below represents financial assets available for general expenditures within one year of September 30:

	2025	2024
Financial assets at year-end:		
Cash and cash equivalents	\$ 39,758,707	\$ 43,989,309
Contributions receivable, current	5,989,134	4,945,986
Other receivables	53,047	26,452
Investments	1,125,367	951,012
Contributions receivable, noncurrent, net of discount	1,068,361	2,815,869
Total financial assets	47,994,616	52,728,628
Less amounts not available to be used within one year:		
Contributions receivable, noncurrent, net of discount	(1,068,361)	(2,815,869)
Investments in nonliquid securities	(1,125,367)	(951,012)
Cash and cash equivalents for IDR Loan Guarantees	(37,873)	(37,824)
Donor-imposed restrictions	(16,070,867)	(21,421,950)
Financial assets not available to be used within one year	(18,302,468)	(25,226,655)
Financial assets available to meet general expenditures within one year	\$ 29,692,148	\$ 27,501,973

The Organization has various sources of liquidity at its disposal, including cash and cash equivalents, and a line of credit with Bank of America totaling \$2,000,000. See Note 9 for information about the Organization's line of credit.

Note 3. Investments

Investments at September 30, 2025 and 2024, consisted of the following:

	2025	2024
Investment in Fund 3 (Global Access Fund)	\$ 875,367	\$ 951,012
Investment in WaterEquity Everspring Fund (RGA)	250,000	-
	\$ 1,125,367	\$ 951,012

Notes to Consolidated Financial Statements

Note 4. Fair Value Measurements and Disclosures

Certain assets and liabilities are reported at fair value in the financial statements. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal, or most advantageous, market at the measurement date under current market conditions regardless of whether that price is directly observable or estimated using another valuation technique. Inputs used to determine fair value refer broadly to the assumptions that market participants would use in pricing the asset or liability, including assumptions about risk. Inputs may be observable or unobservable. Observable inputs are inputs that reflect the assumptions market participants would use in pricing the asset or liability based on market data obtained from sources independent of the reporting entity. Unobservable inputs are inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset or liability based on the best information available. A three-tier hierarchy categorizes the inputs as follows:

Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities that can be accessed at the measurement date.

Level 2: Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability, and market-corroborated inputs.

Level 3: Unobservable inputs for the asset or liability. In these situations, inputs are developed using the best information available in the circumstances.

Following is a description of the valuation methodologies used for instruments measured at fair value:

Money market funds and mutual funds: Investments in money market fund and mutual funds are traded on a national securities exchange, or reported on the NASDAQ national market, are started on the last reported sales price on the day of valuation. These financial instruments are classified as Level 1 in the fair value hierarchy.

Investment in Fund 3 (Global Access Fund): This investment is reported at fair value at net asset value (NAV) using the practical expedient, which is \$875,367 and \$951,012, at September 30, 2025 and 2024, respectively. The investment is a Cayman Islands exempted limited partnership. The fund's purpose is to address the global water crisis by financing improved access to safe water and sanitation for low-income individuals and groups. As described in Article 1.9 of the Limited Partnership Agreement, at all times the Partnership will be operated in a manner that furthers the charitable purposes of its affiliate, WaterEquity, Inc., consistent with WaterEquity, Inc.'s status as an organization described in Code Section 501(c)(3). There were no changes in securities measured at NAV as of September 30, 2025. The Organization does not have early redemption rights. Investments into the fund (principal) is expected to be returned at the end of the fund's seven-year term in 2027, with the possibility of two one-year extensions. The unfunded commitment is \$0 for both September 30, 2025 and 2024.

Investment in WaterEquity Everspring Fund (RGA): This investment is reported at fair value at net asset value (NAV) using the practical expedient, which is \$250,000 as of September 30, 2025. The investment is a Delaware limited partnership. The fund's purpose is to scale access to water and sanitation globally by removing financial barriers that exist for low-income consumers. As described in Article 1.06, the fund will be operated in a manner that furthers the charitable purposes of its affiliate, WaterEquity, Inc., consistent with WaterEquity, Inc.'s status as an organization described in Code Section 501(c)(3).

Notes to Consolidated Financial Statements

Note 4. Fair Value Measurements and Disclosures (Continued)

There were no changes in securities measured at NAV as of September 30, 2025. The Organization does not have early redemption rights. Investments into the fund (principal) is expected to be returned at the end of the fund's two-year term in 2027.

The following tables present the assets measured at fair value on a recurring basis, except those measured by using NAV per share as a practical expedient as identified in the following, at September 30, 2025 and 2024:

September 30, 2025					
	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	NAV
Cash equivalents:					
Money market funds	\$ 22,306,490	\$ 22,306,490	\$ -	\$ -	\$ -
Investments:					
Investment in Fund 3 (Global Access Fund)	875,367	-	-	-	875,367
Investment in WaterEquity Everspring Fund (RGA)	250,000	-	-	-	250,000
	<u>\$ 23,431,857</u>	<u>\$ 22,306,490</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 1,125,367</u>

September 30, 2024					
	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	NAV
Cash equivalents:					
Money market funds	\$ 28,535,142	\$ 28,535,142	\$ -	\$ -	\$ -
Investments:					
Investment in Fund 3 (Global Access Fund)	951,012	-	-	-	951,012
	<u>\$ 29,486,154</u>	<u>\$ 28,535,142</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 951,012</u>

Investment income consists of the following as of September 30:

	2025	2024
Interest	\$ 389,467	\$ 475,737
Dividends	1,271,351	1,625,288
Fees and expenses	(19,602)	(19,602)
Realized and unrealized gain (loss)	8,745	(13,662)
Investment return, net	<u>\$ 1,649,961</u>	<u>\$ 2,067,761</u>

Notes to Consolidated Financial Statements

Note 4. Fair Value Measurements and Disclosures (Continued)

Investments in certain entities that are measured at fair value using NAV per share as a practical expedient are as follows at September 30, 2025 and 2024:

	2025 NAV	2024 NAV	2025 Number	2024 Number	Dollar Amount	Redemption	Redemption
	in Funds	in Funds	of Funds	of Funds	of Unfunded Commitments	Terms	Restrictions
(Global Access Fund)	\$ 875,367	\$ 951,012	1	1	\$ -	Illiquid	N/A
Everspring Fund (RGA)	250,000	-	1	-	-	Illiquid	N/A
	<u>\$ 1,125,367</u>	<u>\$ 951,012</u>			<u>\$ -</u>		

Note 5. Contributions Receivable

Contributions receivable at September 30, 2025 and 2024, consisted of the following:

	2025	2024
Amounts due in:		
Less than one year	\$ 5,989,134	\$ 4,945,986
One to five years	1,112,870	3,052,139
Total contributions receivable	<u>7,102,004</u>	<u>7,998,125</u>
Less present value discount	(44,509)	(236,270)
Present value of contributions receivable	<u>\$ 7,057,495</u>	<u>\$ 7,761,855</u>

As of September 30, 2025, three donors accounted for approximately 46% of outstanding balances. These three donors contributed approximately 6% of total contributions for the year ended September 30, 2025. As of September 30, 2024, three donors accounted for approximately 88% of outstanding balances. These three donors contributed approximately 42% of total contributions for the year ended September 30, 2024.

Note 6. Conditional Gifts

The Organization has received conditional promises to give that are not recognized in the consolidated financial statements. The Organization must meet certain milestones as defined in the related grant agreements in order to recognize these grants as revenue. Management expects the conditions to be met over the next two years. Conditional promises were for the following purposes as of September 30:

	2025	2024
Nigeria Initiative (through 2026)	\$ 1,240,000	\$ -
India Initiative (through 2027)	1,240,000	-
Indonesia Initiative (through 2025)	-	560,000
Philippines Initiative (through 2025)	-	840,000
	<u>\$ 2,480,000</u>	<u>\$ 1,400,000</u>

Conditional gift as of September 30, 2024, have been recognized as contribution revenue during the current year as the related conditions were substantially met.

Notes to Consolidated Financial Statements

Note 7. Grants Commitments

The Organization has entered into contracts and agreements with partner organizations to implement water projects. Funding for the related projects is generally conditional upon meeting certain milestones and submission of support for related expenditures. The grants will be considered unconditional and expensed when the contingency requirements have been met.

Outstanding conditional commitments are expected to be funded within the next three years and are for the following program as of September 30:

	2025	2024
WaterCredit Initiative®	\$ 7,473,804	\$ 4,602,418

Note 8. Property and Equipment

Property and equipment consisted of the following as of September 30:

	2025	2024
Leasehold improvements	\$ 985,123	\$ 958,110
Office equipment	541,897	541,897
Computer software	74,107	74,107
NetSuite Implementation WIP	350,918	-
	1,952,045	1,574,114
Less accumulated depreciation	1,248,656	1,163,426
	\$ 703,389	\$ 410,688

For the years ended September 30, 2025 and 2024, depreciation expense totaled \$85,229 and \$92,620, respectively. Depreciation expense is included in other corporate fees on the consolidated statements of functional expenses.

Note 9. Line of Credit

The Organization has a \$2,000,000 unsecured revolving bank line of credit, which expires on May 31, 2026. At September 30, 2025 and 2024, there were no borrowings against this line. The interest rate is variable based on the greater of the SOFR Daily Floating Rate or the Index Floor plus 1.97%.

Note 10. Net Assets With Donor Restrictions

Net assets with donor restrictions are available for the following purposes as of September 30:

	2025	2024
Grant and WaterCredit programs	\$ 16,070,867	\$ 21,421,950
Total net assets with donor restrictions	\$ 16,070,867	\$ 21,421,950

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors during the years ended September 30:

	2025	2024
Grant and WaterCredit programs	\$ 15,392,578	\$ 16,681,348
Total net assets with donor restrictions releases	\$ 15,392,578	\$ 16,681,348

Notes to Consolidated Financial Statements

Note 11. Lease Commitments

The Organization leases real estate under operating lease agreements that have initial terms ranging from two to seven years. Some leases include one or more options to renew, generally at the Organization's sole discretion, with renewal terms that can extend the lease term up to five years. In addition, certain leases contain termination options, where the rights to terminate are held by either the Organization, the lessor or both parties. These options to extend or terminate a lease are included in the lease terms when it is reasonably certain that the Organization will exercise that option. The Organization's operating leases generally do not contain any material restrictive covenants or residual value guarantees.

Operating lease cost is recognized on a straight-line basis over the lease term. The components of lease expense are as follows for the years ended September 30:

	2025	2024
Operating lease cost	\$ 353,975	\$ 327,473
Total lease cost	<u>\$ 353,975</u>	<u>\$ 327,473</u>
	2025	2024
Weighted-average remaining lease term:		
Operating leases	4.66 years	4.57 years
Weighted-average discount rate:		
Operating leases	5.0%	5.1%

Future undiscounted cash flows for each of the next five years and thereafter and a reconciliation to the lease liabilities recognized on the consolidated statement of financial position are as follows as of September 30, 2025:

Years ending September 30:	
2026	\$ 268,355
2027	205,825
2028	158,511
2029	161,222
2030	105,428
Thereafter	<u>75,381</u>
Total minimum lease payments	974,722
Less imputed interest	<u>(108,804)</u>
Total present value of lease liabilities:	<u>\$ 865,918</u>
Operating lease liabilities, current	\$ 229,997
Operating lease liabilities, noncurrent	<u>635,921</u>
	<u>\$ 865,918</u>

Notes to Consolidated Financial Statements

Note 12. Employee Benefit Plans

The Organization has a 401(k) retirement plan covering substantially all U.S.-based employees. The Organization matches voluntary contributions to the plan up to 4% of the employees' compensation. Contributions to the U.S. plan were \$452,397 and \$372,589 for the years ended September 30, 2025 and 2024, respectively. The Organization also contributes to retirement plans for its international offices, and contributions to these plans were \$79,613 and \$74,619 for the years ended September 30, 2025 and 2024, respectively. Total contributions to all plans were \$532,010 and \$447,208 for the years ended September 30, 2025 and 2024, respectively.

The Organization has an incentive compensation plan that provides a range of organizational and personal goals to determine incentive compensation per employee. The incentive compensation payment in late December is based upon the finalization of the year's financial results and approval by the Executive Committee of the Board of Directors. As of September 30, 2025 and 2024, Water.org recorded approximately \$1,591,013 and \$1,510,360, respectively, of accrued incentive compensation expense in accrued expenses on the consolidated statements of financial position.

Note 13. Concentrations

Accounting principles generally accepted in the United States of America require disclosure of current vulnerabilities due to certain concentrations. Those matters include the following:

Contributions: During the year ended September 30, 2025, approximately 34% of all contributions were received from four donors. One of the three donors make up 11% of the outstanding receivables for September 30, 2025. During the year ended September 30, 2024, approximately 49% of all contributions were received from three donors. One of the three donors make up 26% of the outstanding receivables for September 30, 2024.

Note 14. Related-Party Transactions

Water.org established and continue to partner with WaterEquity, the first-ever impact investment manager dedicated to ending the global water crisis, with an exclusive focus on raising and deploying capital to water and sanitation enterprises throughout Asia, Africa and Latin America. During the years ended September 30, 2025 and 2024, Water.org funded WaterEquity by providing \$250,000 and \$0, respectively, as an investment to WaterEquity.

Note 15. Subsequent Events

Subsequent events were evaluated through April 22, 2026, the date on which the consolidated financial statements were available to be issued.

Effective October 1, 2025, WaterEquity, Inc. commenced the transfer of all of its rights, title, and interests in WaterEquity LLC to Water.org, Inc. pursuant to an Asset Transfer Agreement. As part of the transaction, Water.org, Inc. acquired the related limited partnership interests and assigned contracts, including certain refundable grant agreements, and assumed liabilities arising after the effective date relating to the transferred assets. WaterEquity, Inc. retained all assets and liabilities not included in the transfer.

This transaction is a non-recognized subsequent event; no adjustments to the accompanying consolidated financial statements were required.

Supplementary Information

Water.org, Inc.

Consolidating Statement of Financial Position September 30, 2025

	Water.org	Water Connect	Subtotal	Eliminations	Total
Assets					
Current assets:					
Cash and cash equivalents	\$ 37,177,783	\$ 2,580,924	\$ 39,758,707	\$ -	\$ 39,758,707
Contributions receivable	5,989,134	-	5,989,134	-	5,989,134
Other receivables	61,946	-	61,946	(8,899)	53,047
Prepaid expenses	509,973	101,690	611,663	-	611,663
Total current assets	43,738,836	2,682,614	46,421,450	(8,899)	46,412,551
Noncurrent assets:					
Investments in LLC	2,636,373	-	2,636,373	(2,636,373)	-
Investment in Fund 3 (Global Access Fund)	875,367	-	875,367	-	875,367
Investment in WaterEquity Everspring Fund (RGA)	250,000	-	250,000	-	250,000
Contributions receivable, noncurrent, net of discount	1,068,361	-	1,068,361	-	1,068,361
Right-of-use asset operating lease	859,094	-	859,094	-	859,094
Property and equipment, net of accumulated depreciation, 2025—\$1,248,656; 2024—\$1,163,426	703,389	-	703,389	-	703,389
Total noncurrent assets	6,392,584	-	6,392,584	(2,636,373)	3,756,211
Total assets	\$ 50,131,420	\$ 2,682,614	\$ 52,814,034	\$ (2,645,272)	\$ 50,168,762
Liabilities and Net Assets					
Current liabilities:					
Accounts payable	\$ 30,569	\$ 29,692	\$ 60,261	\$ (8,899)	\$ 51,362
Accrued expenses	4,892,068	16,549	4,908,617	-	4,908,617
Operating lease liabilities, current	229,997	-	229,997	-	229,997
Refundable advances	3,418,986	-	3,418,986	-	3,418,986
Total current liabilities	8,571,620	46,241	8,617,861	(8,899)	8,608,962
Noncurrent liabilities:					
Refundable grant agreement	250,000	-	250,000	-	250,000
Operating lease liabilities, noncurrent	635,921	-	635,921	-	635,921
Total noncurrent liabilities	885,921	-	885,921	-	885,921
Total liabilities	9,457,541	46,241	9,503,782	(8,899)	9,494,883
Net assets:					
Without donor restrictions	24,603,012	2,636,373	27,239,385	(2,636,373)	24,603,012
With donor restrictions	16,070,867	-	16,070,867	-	16,070,867
Total net assets	40,673,879	2,636,373	43,310,252	(2,636,373)	40,673,879
Total liabilities and net assets	\$ 50,131,420	\$ 2,682,614	\$ 52,814,034	\$ (2,645,272)	\$ 50,168,762

Water.org, Inc.

**Consolidating Statement of Activities
Year Ended September 30, 2025**

	Water.org	Water Connect	Subtotal	Eliminations	Total
Revenues, gains and other support:					
Contributions and grants:					
Foundations, corporations and other organizations	\$ 17,637,417	\$ 1,000,000	\$ 18,637,417	\$ (1,000,000)	\$ 17,637,417
Individuals	13,588,965	-	13,588,965	-	13,588,965
Other revenues	52,961	-	52,961	(52,961)	-
Investment return	1,604,163	45,798	1,649,961	-	1,649,961
Total revenues, gains and other support	32,883,506	1,045,798	33,929,304	(1,052,961)	32,876,343
Expenses and losses:					
Program services:					
Water programs	29,735,627	2,202,751	31,938,378	(1,000,000)	30,938,378
Outreach	244,955	-	244,955	-	244,955
Total program services	29,980,582	2,202,751	32,183,333	(1,000,000)	31,183,333
Management and general	3,323,025	52,961	3,375,986	(52,961)	3,323,025
Fundraising	4,196,944	-	4,196,944	-	4,196,944
Total expenses and losses	37,500,551	2,255,712	39,756,263	(1,052,961)	38,703,302
Other changes:					
Change in LLC investment	(1,209,914)	-	(1,209,914)	1,209,914	-
Investment to fund Water Connect	-	3,000,000	3,000,000	(3,000,000)	-
Change in net assets	(5,826,959)	1,790,086	(4,036,873)	(1,790,086)	(5,826,959)
Net assets, beginning of year	46,500,838	846,287	47,347,125	(846,287)	46,500,838
Net assets, end of year	<u>\$ 40,673,879</u>	<u>\$ 2,636,373</u>	<u>\$ 43,310,252</u>	<u>\$ (2,636,373)</u>	<u>\$ 40,673,879</u>